

Dr. (HC) Aditya Vikram Singh

Dual-Credentialed Business & Executive Leadership Coach

@ IBH-ActionCOACH

ICF-ACC | ActionCOACH Certified & Partner |

25+ Years of Pan-India Sales, Marketing & P&L Leadership



WHO I AM

I am a Business & Executive Leadership Coach who partners with MSME and SME business owners and leadership teams to drive profitable and sustainable growth. My approach integrates structured business frameworks with on-ground execution expertise, enabling organizations to strengthen leadership, build scalable systems, and deliver consistent business outcomes.

With over 25 years of leadership experience in driving commercial strategy, brands, people, and growth at organizations such as Alkem, Torrent, Zydus, Dr. Reddy's, and Alembic, I have witnessed first-hand how strong leadership, robust systems, and a high-performance culture power sustainable business success.

Today, as a dual-certified coach with ActionCOACH (the world's #1 business coaching firm) and the International Coaching Federation, I enable business owners and leadership teams to:

- **Drive business growth through strategic clarity and execution accountability**
- **Build empowered leadership teams that accelerate performance and ownership**
- **Create scalable systems and processes that deliver predictable and profitable results**

Purpose: To help people and businesses scale with structure, speed, and soul - for growth that lasts and leadership that matters.

WHAT I DO

- Build accountable, high-impact leadership teams that turn vision into velocity.
- Unlock revenue, profitability, and cash flow through disciplined execution.
- Create scalable systems that reduce owner dependency and fuel predictable growth.
- Embed leadership and execution excellence across the organization.
- Turn strategic intent into measurable, lasting business results.

Tangible outcomes seen across client base:

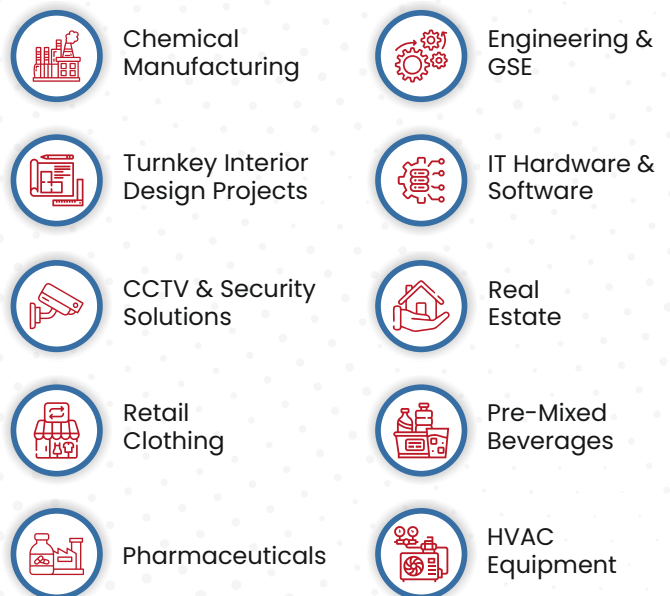
- 20-35% YoY growth
- Leadership alignment across L1/L2 Systemized core functions
- Superior customer experience

SIGNATURE PROGRAMS

powered by **ActionCOACH**
BUSINESS COACHING

- 1-to-1 Business Coaching for Owners
- Group Business Coaching for Entrepreneurs
- Executive Leadership Coaching for Leaders
- Workshops, Seminars & Webinars
RICH Workshop Series: BusinessRICH | SalesRICH | TeamRICH | ServiceRICH | TimeRICH | FinanceRICH

INDUSTRIES IMPACTED



Engagements unlock scalable growth, healthier margins, operational clarity, and leadership capacity to drive the next level.

OTHER NOTABLE CREDENTIALS & RECOGNITION

- Honorary Doctorate in Business & Leadership by University of Cuneo-Italy
- CBBI Interviewer Certification from Development Dimensions International
- Business Strategist Certification from BTS
- Train the Trainer Certification from Grey Cells
- Personal Growth Certification from Dale Carnegie

CORE COMPETENCIES



Strategic Growth & Business Leadership



Leadership Capability & Team Empowerment



Market Expansion & Revenue Acceleration



Systemization & Process Excellence



Execution Discipline & Accountability Coaching

ABOUT IBH - ActionCOACH

Ishka Business Health (IBH - ActionCOACH) is a premier business coaching firm committed to transforming business owners, leaders and organizations. As franchise partners of **ActionCOACH**, the world's No.1 business coaching firm, we leverage a globally trusted network of **2,500+ coaches across 90+ countries**. Our approach blends **structured business frameworks** with **practical coaching insights** to deliver measurable, lasting growth.

WHAT CLIENTS SAY

Dr. Aditya brings a powerful blend of practical approach and formalized 1-1 coaching from ActionCOACH. What stands out is his deep listening and the thought-provoking questions he asks.

- **Dr Raghunandan Jagdish**
MD, Nandan GSE Pvt Ltd

In just five months of 1-1 coaching, my focus, productivity, decision-making, and leadership have transformed. His practical approach to driving sales, profits, and customer orientation brings real clarity to complex challenges.

- **Mayank Thakkar**
MD, LYM Technologies Pvt. Ltd.

His marketing strategies sharpened our brand story and communication. I grew as a leader, building a strong team. His support and fresh perspective during 1-1 coaching gave me the confidence to lead with purpose and scale with clarity.

- **Karan Kothari**
Proprietor, Kartini

Working with Dr. (HC) Aditya Vikram Singh in 1-1 coaching was a turning point. He brings rare clarity, discipline, and people insight. From day one, we set clear goals, streamlined operations, and built an ownership-driven team.

- **Vijayraj Shetty**
Founder, Luxus Inc.

Working with Dr. (HC) Aditya Vikram Singh in 1-1 coaching reshaped how I think, plan, and lead. His clarity, sharp sales focus, and structured approach boosted productivity, decision-making, accountability, and momentum.

- **Ravi Sagar Jain**
Discover Space LLP

Big thanks to our ActionCOACH, Dr. Aditya, for today's engaging workshop session. A key takeaway for me was learning a structured approach to hiring and staff appraisals - something that will help us build motivated, high-performing teams. Truly grateful for your guidance!

- **Dr. Anish Thakur**
MD, Apex Multi-Speciality Hospital

Excellent workshop, Aditya ji! Heart-to-heart learnings, logical insights, and practical takeaways made it truly impactful. I would rate it 10/10. Excited to implement changes in our hiring and appraisal process. Looking forward to more such enlightening sessions. Kudos to you!

- **Shashankh Shanbhag**
Creative Director, Naksha

Excellent session, Dr. AVS! Despite 15 years in senior management, I unlearned and learned so much today. Key takeaways- Hiring Process, Appraisal, and STAR. Sessions like this keep our morale - and our team's - high.

- **Swadesh Patnaik**
Director, Laxee Fintech

CONNECT WITH US

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"Real People. Real Results."